# Dundee: Discover Our Future The Journey Continues

Diane Milne

Dundee City Council

V&A Museum of Design Dundee

## Dundee's History

- City is over 800 years old
- Famous in the past for jute, jam and journalism
- Jute industry led to rapid growth in the city
- At it's height in late 19<sup>th</sup> century there were 60 mills and over 50,000 staff
- Population grew rapidly, then declined as the jute industry did
- Reinvention in the 1960s with heavy/electrical engineering – Timex, NCR, Veeder Root
- Collapse of the manufacturing sector in the UK led to further decline and need for reinvention

#### Dundee in the 19<sup>th</sup> century



# Dundee: The City

- Scotland's 4<sup>th</sup> city
- Population 147,000
- Key sectors life sciences, healthcare, creative industries, digital media, computer games
- £1B waterfront regeneration programme
- £80M V&A Museum of Design Dundee
- UNESCO City of Design

#### Overview

Importance of Place

Waterfront Regeneration in Dundee

V&A at Dundee

Development of the Tourism Market

## Dundee Partnership Vision

#### **Dundee will:**

- Be a vibrant and attractive city with an excellent quality of life where people chose to live, learn, work and visit
- Have a strong and sustainable city economy that provides jobs for the people of Dundee, retain more of the city's graduates and make the city a magnet for new talent

# DUNDEE WATERFRONT



"To transform the city of Dundee into a world leading waterfront destination for visitors and businesses through the enhancement of its physical, economic and cultural assets."

#### Dundee's Waterfront

- Problems
  - Disconnected waterfront
  - Confusing entry to city
  - Negative city image
  - Under-utilised area
  - Limited investment opportunities

- Opportunities
  - Reconnect city to waterfront
  - Utilise Dundee's best asset
  - Next major project to drive forward development of the city
  - Create new property opportunities
  - V&A at Dundee
  - Create civic space

# Dundee's Waterfront Regeneration



All land in front of the white line has been reclaimed from the sea, the port, the railway station, civic space, Dundee airport, Seabraes Yards etc.



#### Wider Waterfront The Areas

#### **Dundee Waterfront**

- £ 1 billion investment
- 9000 new jobs
- 240 hectares
- · Scotland's first sustainable community

Waterfront development is 8km long covering 5 key areas – from left to right - Riverside Nature Park/Airport, Seabraes Yard, Central Waterfront, City Quay and Dundee Port.

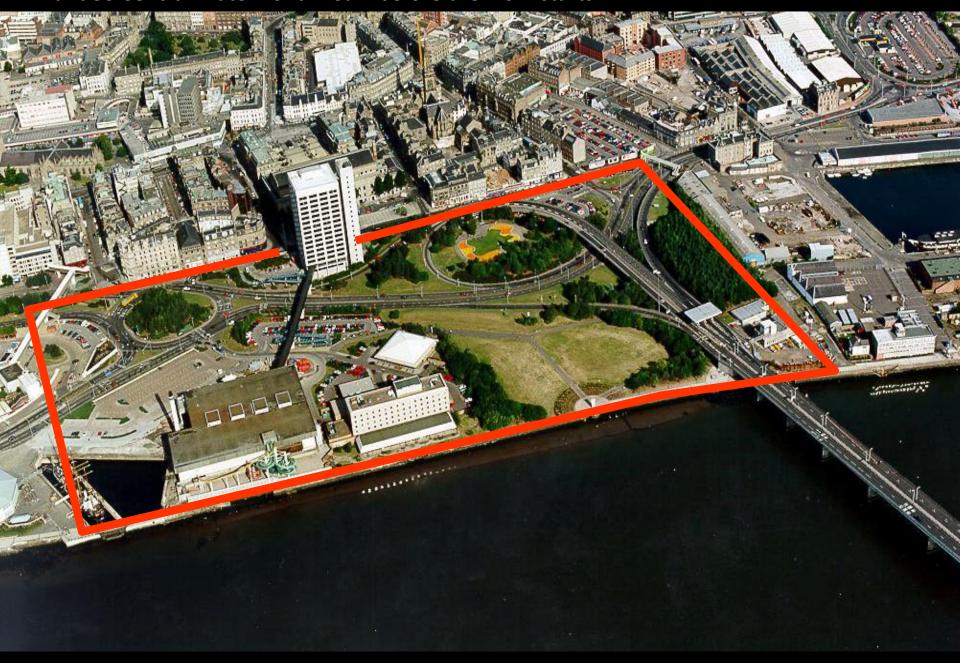
#### Dundee's Waterfront

#### Key proposals

- Extension of city centre to the waterfront
- Creation of a new grid iron street pattern
- Creation of a pair of east to west tree-lined boulevards
- Improved provision for walking, cycling, buses
- Removal of Tay Bridge road ramps
- Provision of a variety of sites for mixed use
- Formation of major new civic space
- Provision of a new rail station and arrival square
- Development of V&A Museum of Design Dundee



Dundee Central Waterfront Area – before the work starts



# Dundee...a changing city – following demolition and realignment of bridge ramps



#### Dundee Central Waterfront in 2014





#### New Civic Space – Slessor Gardens



# Civic Blue Space





Fox Lake Wake Boarding & Watersports Park in City Quay – now open







Central Waterfront approximately 2015





# The FIRST DESIGN MUSEUM

ever to be built in the UK outside London

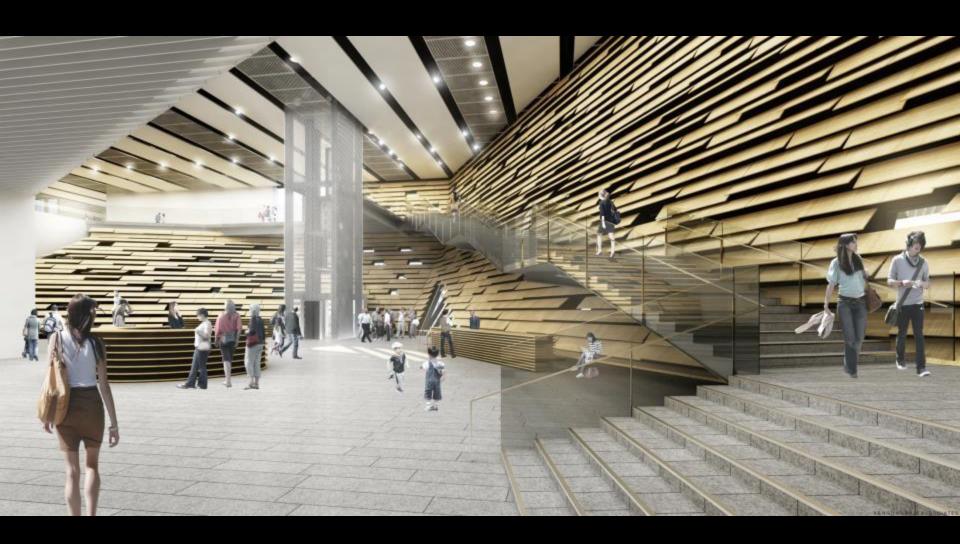
## V&A Museum of Design Dundee

- Act as a cornerstone of the waterfront regeneration
- Create jobs direct, indirect and induced
- Enhance city image, raise awareness of Dundee
- Boost tourism, enhancing the offer
- Attract people to live, work and study in Dundee
- Learning & engagement opportunities for all
- Support business growth













V&A under construction, approximately, late 2015

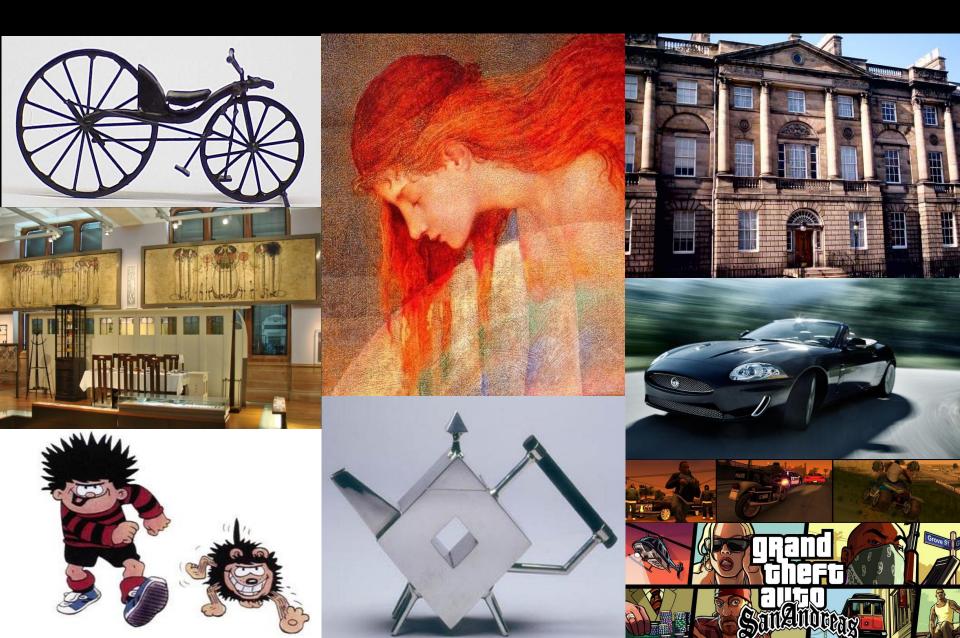
SCOTTISH DESIGN HERITAGE

2 CONTEMPORARY DESIGNERS

WORLD CLASS EXHIBITIONS

# SCOTISH HERITAGE

# SCOTLAND'S DESIGN HERITAGE





Postcards – Valentines of Dundee – one of the earliest producers

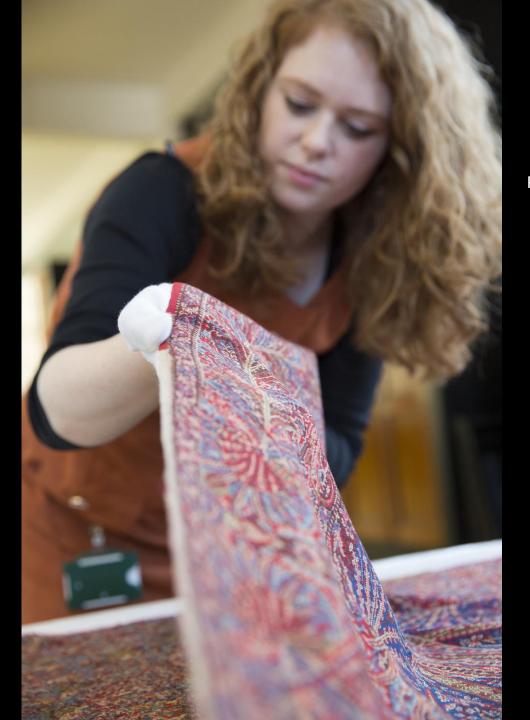
# THE GLASGOW: CHOOL :OFART

GLASGOW SCHOOL OF ART DESIGNED BY CHARLES RENNIE MACKINTOSH - SCOTTISH DESIGN HERITAGE





FAIR ISLE KNITTING - SCOTTISH DESIGN HERITAGE



PAISLEY PATTERN - SCOTTISH DESIGN HERITAGE







PRINGLE OF SCOTLAND WAS FOUNDED IN

















By Appointment To Her Majesty Queen Elizabeth The Queen Mother Manufacturers of Knitted Garments Pringle of Scotland Ltd

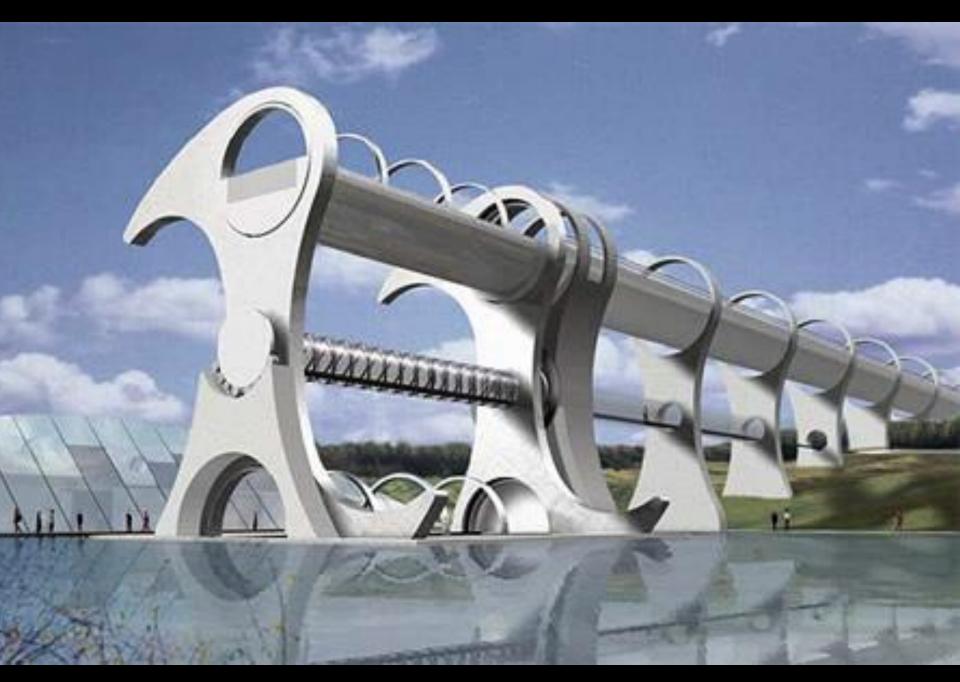
1948 VIEW ▶



1953 HARVEY, NICHOLS&CO.

# CONTEMPORARY DESIGNERS SCOTLAND & BEYOND

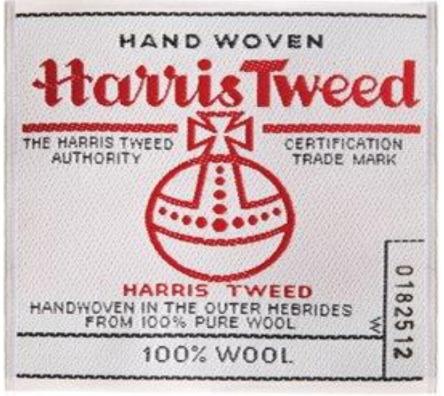




FALKIRK WHEEL, WORLD'S FIRST ROTATING BOAT LIFT - SCOTLAND'S CONTEMPORARY DESIGNERS



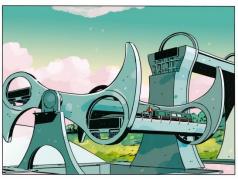




## V&A at Dundee Activities

- Exhibitions from V&A and beyond
- Semi-permanent Scottish design galleries
- Learning opportunities for all
- Events
- Design Led Business Innovation
- Outreach activities in communities across Scotland
- National Reach



































BUT BEFORE LONG, HARRIS TWEED WAS STRIDING DOWN CATWALKS FROM PARIS TO NEW YORK.























### **ECONOMIC BENEFITS**

- Raising confidence
- Boosting tourism locally and regionally
- Raising aspirations of local businesses
- Attracting talented students and retaining them in the region
- Emphasis on design-led business innovation with a focus on SMEs – design as a driver of economic change
- Making designers more strategic and business more creative
- Inward investment hotels, professional services, property
- Job creation direct and indirect
- Working with SMEs to develop their performance

# TOURISM DEVELOPMENT

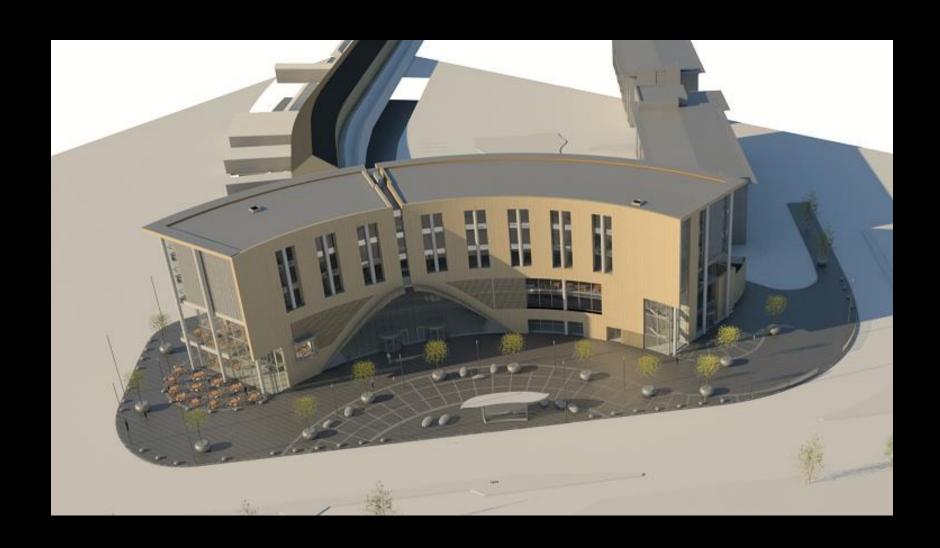
# **Tourism Strategies**

- Developing a new Tourism Strategy for the city
  - Establishing the profile
  - Investing in the Experience
  - Managing the place for visitors
  - Enabling Business
- Working with other local authorities to develop the East Coast Tourism Action Plan
- Supporting people to access World Host<sup>TM</sup>

### Other Activities

- Other Infrastructure
- Develop & support the tourism sector
- Aim for WorldHost<sup>TM</sup> Destination Status for Dundee
- Growth of cafes & retail
- Continue to develop the Dundee Brand
- Way Finding
- Dundee App download from the app store
- Dundee.com website, ambassadors, portal

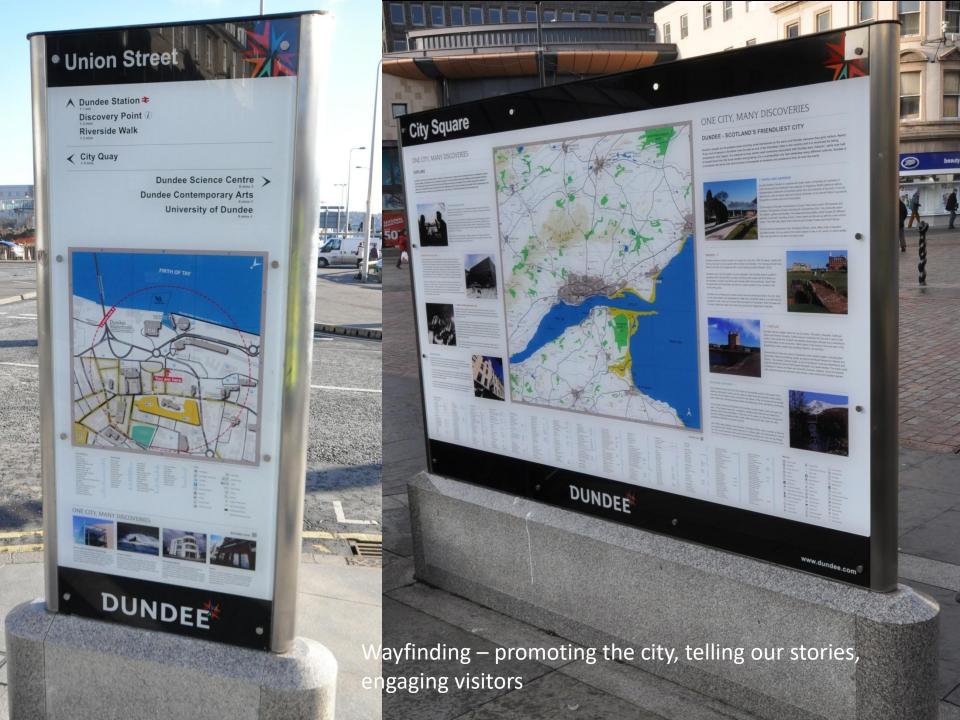
## Dundee's new Railway Station and Hotel











# Dundee – the Brand One City, Many Discoveries

- Why Bother
  - Competition
- Create a brand experience for the city
  - Associated values/perceptions
  - Creating what comes to mind when people think about Dundee
  - Let others know Dundee exists
  - Bring together the city wide stakeholders
  - Sum of the parts greater than the whole

# DUNDEE ONE CITY, MANY DISCOVERIES



# Types of promotion - Tactics

- Brand photography high quality images of the city
- Paid advertising :various media:- print/tv/radio
   Social Media/ Digital platforms
- Promotional competitions
- Public relations endorsements/editorials
- Published itineraries
- Sponsorship
- FAM trips journalists/tour operators/bloggers
- Events

# Images – getting hi-end photography to promote the city









PR plays a key role in promoting the city, rather than expensive advertising campaigns

# TIMES

THE TIMES | Monday July 24 2017 184



### The ugly-duckling city comes of age

There are plenty of Dundonians who believe that the title Capital of Culture is perfect, Mike Wade writes

the seventh floor of the DC Thomson building, Dundee's waterfront stretches away for

from over City Quay, where the latest development is a suite of 11 offices for high-tech businesses. To the south and west, far beyond "the Howff" — a crumbling, picturesque cemetery—
the sharp lines of the emerging V&A
design centre are just about visible.
Implausible as it seemed to some,

last week Dundee placed itself in the frame to be European Capital of Culture, 2023. This city, Scotland's fourth largest at about 140,000, has for decades been the country's ugly duckling. It's not so long since film directors looking to recreate the horrors of the Soviet Union, but unable to penetrate the Iron Curtain used Dundee's hideous 1960s cityscape as a more than adequate

Most of that ghastly architecture has been swept away now. Where council offices once stood, public gardens have been created. New, impressive buildings are rising from the scrub; roads have been

reconfigured.

People love their city again. Others
may scoff, but there are plenty of
Dundonians who believe that the title
Capital of Culture is perfect.
Michael Stirling, 43, is one of them.

#### 'We are linking all that ambition and aspiration back to our community'

The editorial director of the Beano

Stirling said. "You'll have someone like Chris giving you advice on this or hat There's no snobbery. There's an openness in Dundee, it allows the whole cultural thing to happen. The city is set up for that."

Murray Chalmers, 58, identifies a simpler spirit, and is establishing a

similar spirit, and is establishing a new public relations business in Dundee. For the best part of four decades he's been at the heart of London's music scene — his PR clients include Elton John, Robbie williams, Coldplay and Kate Bush but he has returned to his childhood home because of its creative pull, "Something is happening here," he

said. "There are people who can look after things for me in London, and if I can help move things along here, that's what I want to do. There's an



#### Two decades of creating a renaissance

Contemporary Dance (SSCD) established: Abertay University launches first comp games degree. Grand Theft Auto published Jundee-based DMA

2008 Creative Dundee

2011 University of

2015 High Mill at

2016 First Dundee



Mike Stirling of the Beano, above believes the lack of snobbery allows Dundee's cultural life to flourish, while the new V&A museum, far left, and 2023 bid for City of Culture epitipmies the epitomise the city's ambition



opportunity to do something different and I want to contribute." It's a renaissance that's been long in the making. The packed cafe bar at the DCA (Dundee Contemporary Arts) reveals that it is still a thriving community space, almost 20 years. Arts) reveals that it is still a thriving community space, almost 20 years after the former car park it occupies was so elegantly refurbished by Richard Murphy architects.

The streets near by house some of the companies who have helped place to be companies who have helped place of the companies of the companies of the place of the companies of the place of the companies of the place of the

computer-gaming industry. Duncan

of Jordanstone College of Art and Design is arguably the best in the country, and the presence of artists of the calibre of Calum Colvin — his work displayed in an intelligent and beautiful new exhibition at the McManus Galleries — is a magnet for students from all the country.

The V&A, due to open next summer, is in the vanguard of the Capital of Culture bid. At £81 million it is 80 per cent over budget, and will finally welcome the public four years unmistakeable ambition.
This outpost of London's famous

design museum inevitably brings to mind Bilbao, whose Guggenheim is said to have catalysed an economic revival in the Basque capital. Better comparisons might be found closer to home, in Manchester, Liverpool and Newcastle, once fading post-industrial cities now repositioned as vibrant and creative. The key to their success, said Stewart Murdoch, the director of Dundee's Capital of Culture bid, is to "keep banging the drum".

Mr Murdoch joined the old Tayside

Mr Muracor Joined in 60 i Passide regional council 25 years ago, after working in Glasgow in 1990, its year as European Capital of Culture. "That year changed the life course of Glasgow," he said. "It was a great

Dundee, like others that preceded it, still has very visible signs of poverty. The Red Cross Centre on Cowgate, "helping people in crisis", is less than 500m from comfortable City Quay, and in the streets between there's plenty of evidence that aid is required. Last week, a tabloid

spaper found estates still blighted by drugs and crime. That cove

enraged John Alexander, 29, the leader of Dundee city council. Huge resources are piled into helping people in the poorest parts of the city, he said, but cultural provision remains a vital part of the mix, and

can lift people up.
"Culture offers opportunity where ometimes none was there before. Mr Alexander said. "It is part and parcel of what the city is; whatever your background, whatever your economic position, we are linking all of that ambition and aspiration back to our community. Dundee 2023 (the bid deadline is October 27) is not some abstract concept: everything is

Inked into it.

Certainly, winning the right to be the UK Capital of Culture this year, has transformed the fortunes and reputation of Hull, the East Yorkshire

It's a point re-iterated by Beth Bate, 43, the director of DCA, sitting in her crowded cafe bar. "Culture won't save a city in and of itself, but when its alongside social policy, education, health, it can have a huge impact. If it was all smoke and mirrors, we'd have been found out long ago."

# **Using City Ambassadors**

Online and Social Media



# Marketing Materials

- Using out brand and the city's character
- Slightly tongue in cheek approach
- Low cost
- Working in partnership
- Developing digital approaches

Created a series of posters to tell Dundee's story – low cost approach



# THE TAY BRIDGE. ONE BIG, LONG WELCOME MAT.

IGNITE AN ADVENTURE Go to dundee.com



DUNDEE ONE CITY, MANY DISCOVERIES



# DUNDEE-SUR-MER.

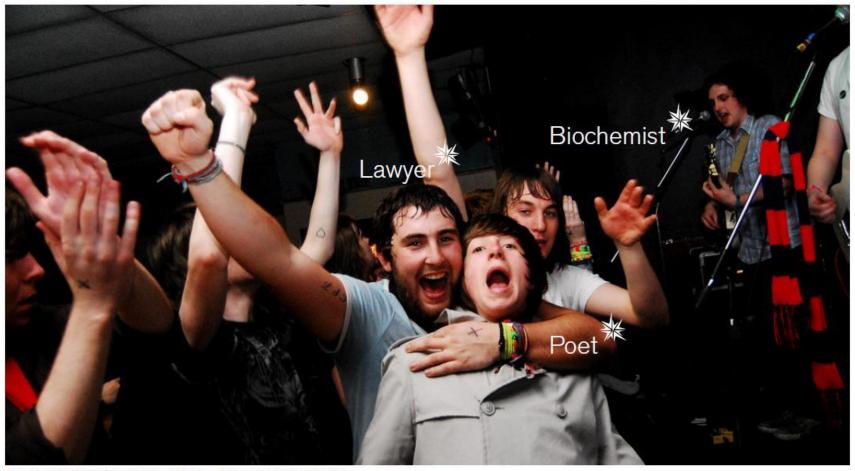
Welcome to le Cote de Dundee, the city with more sunshine hours\* than any other city in Scotland.

IGNITE YOUR IMAGINATION
Go to dundee.com

\*Average 1523 hours of sunshine per year.

DUNDEE ONE CITY, MANY DISCOVERIES

### Dundee ignites a spark in everyone



Dundee - OneCity, Many Discoveries brand guidelines

Our visual and verbal identity

# Selling our City's Strengths

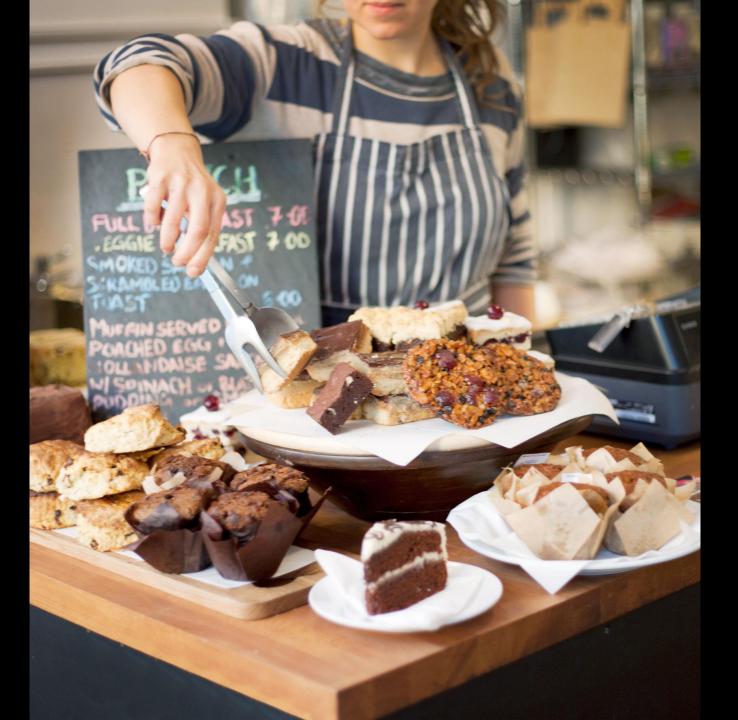
- Not previously known as a "foodie" city
- Developing a good selection of local cafes and restaurants
- Worked with The List to produce the "Dundee Larder" guide
- Incorporating images, stories of the businesses and a list of places to visit
- Creative Dundee crowdsourced a visitor guide to the city – 99 things to see and do in Dundee





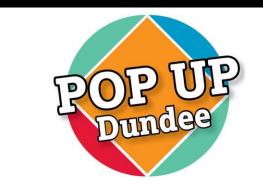
# Dundee Larder The colde to the food a drink of the city





#### **Supporting Business**

- In 2015 we hosted PopUp Dundee a training programme for craft producers, designers, food businesses to enable them to develop pop up shops
- Animating the city scape with pop up markets and events



## Pop Up Market in City Square



#### Creative activity

- Differentiation UNESCO status, V&A Dundee, river setting, young population
- Distinctiveness location, city + offer sunshine hours, independent food producers & restaurants
- Association works for food loving culturalists and curious travellers
- Affiliation create narratives/promotional actions that chime with them.







### **UNESCO** City of Design

- Dundee bid to join the UNESCO Creative Cities Network in 2014
- Became a member of the network in November 2014
- Cities include Beijing, Shanghai, Seoul, Montreal, Helsinki, Bilbao
- 2015 saw the city focus on its aims for the UNESCO status with a potential focus on design for social use
- 2016 was the first full year of activity with the inaugural Dundee Design Festival
- Participated in the Scottish Government's Year of Architecture Innovation and Design 2016





# DUNDE DIGITAL ENGAGEMENT

#### Dare to be Digital

- University of Abertay first in the world degree in computer games design
- Dare to be Digital computer games design competition established in 2000
- 2010 international students engaged
- Compete to BAFTA Ones to Watch awa



#### Dare Protoplay

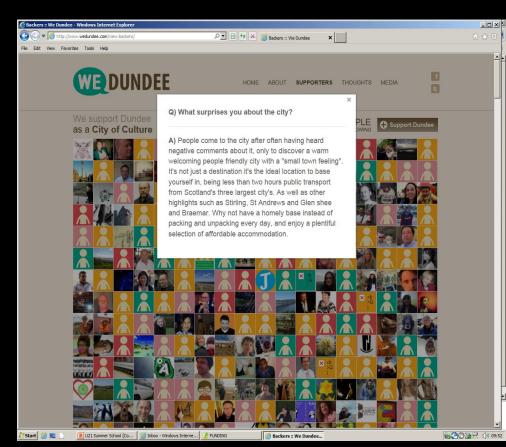
- Dare Protoplay the largest indie games festival in the UK
- Games from Dare to be Digital and indy games companies showcased
- Attracted 13000 visitors over 4 days
- Allows young people to be junior judges

#### Comic School Dundee

- Based in Vision Building
- New project aimed at supporting recent graduates and disengaged young people
- Animation/graphics graduates get free desk space in a co-working environment for a year supported by a mentor
- In return they give 2 days a week to work with local young people engaging them in the world of comics

#### WeDundee

- Created to enable Dundee to "crowd source" content for its UK City of Culture 2017 bid
- Creating a platform for people to be actively involved in shaping the bid
- Over 3000 people contributed posting 1000 ideas
- 80,000 page views from 115 countries around the



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